

PFAN in Latin America and the Caribbean



What is CTI PFAN?

The Private Financing Advisory Network (CTI PFAN) is a multilateral, public-private partnership that nurtures promising, innovative clean energy projects by bridging the gap between investors and clean energy entrepreneurs and businesses.

CTI PFAN brings together private-sector companies with experience in financing climate-friendly businesses to screen business plans and select the most economically viable and environmentally beneficial projects. For those entrepreneurs and businesses selected, PFAN provides guidance on overall project structure and business plans, feasibility studies, and introductions to investors.



In Latin America and the Caribbean CTI PFAN's goals are to accelerate technology transfer and diffusion under the UNFCCC, reduce greenhouse gas emissions, promote low-carbon, sustainable economic development, and help facilitate the transition to a low-carbon economy by increasing the financing opportunities for promising clean energy projects. CTI PFAN accomplishes this by building a network of investors, entrepreneurs, technical experts and government representatives with a common goal of increasing the viability of clean and renewable energy.

In Latin America and the Caribbean PFAN is supported by the Climate Technology Initiative, the US Agency for International Development (USAID) and the International Center for Environmental Technology Transfer (ICETT).

CTI PFAN LAC funding partners:

CTI PFAN Network in Latin America and the Caribbean



Latin America was the focus of the original CTI PFAN pilot programme and the network has been operating here since 2006. Brazil, Chile, Columbia and Mexico have in-country CTI PFAN representation and have accordingly been the focus of activities. Dedicated coverage is being established in the Caribbean from 2010. Project proposals from developers in all Latin American and Caribbean countries may be considered for receiving CTI PFAN services.

CTI PFAN LAC has a handling capacity of 40 projects over a 3-year period to the end of 2012 and aims to raise up to US\$ 150 million of investment and financing for clean energy projects in the region in this time frame. CTI PFAN is actively seeking new network members and projects for the LAC Development Pipeline. Please send all enquiries and project proposals to the LAC Regional Coordinator. Project proposals can be submitted at any time in any form; guidelines are available at www.cti-pfan.net.

Activities and Track Record

CTI PFAN LAC has achieved two project closures, raising US\$ 35 million for a small run-of-river 8.5 MW hydro-electric power station in Mexico and a 60,000 tonne / year biofuel plant in Brazil.

CTI PFAN LAC actively promotes South-South and Triangular Technology Transfer and seeks to transfer and adapt appropriate technologies and project models which have been successfully implemented in other regions with support from CTI PFAN. Currently CTI PFAN LAC is working with a Brazilian developer to transfer a successful scalable project model to rural Mozambique. The model uses solar powered hydroponic and drying systems for the production of high value cash crops in small scale agriculture.

As of October 2009 CTI PFAN LAC has eight projects in its development pipeline, representing US\$ 132 million of investment and including biomass and small hydropower projects in Chile, and projects integrating renewable energy inputs in high value agriculture in Brazil. PFAN is also involved in efforts to launch the Energy Efficiency Financing Protocol in Chile and Colombia.

CTI PFAN Brazil Forum for Clean Energy Financing

The centerpiece of the Forum will be a business plan competition based on a call for proposals for off-grid solar, small wind, micro-hydropower, mini-grids, and energy efficiency projects, as well as for renewable energy equipment and software component manufacturers. Selected projects will receive intensive coaching from CTI PFAN financing professionals and be showcased to specially convened investors.

The Brazil Forum for Clean Energy Finance is scheduled for April / May 2010 in Rio do Janeiro and is expected to be supported by a number of Brazilian Co-Sponsors. Further details at www.cti-pfan.net.

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