Article 6 Virtual Pilot Promoting electrification in Nigeria

Lieke 't Gilde

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The "Virtual Pilots"

- Studies commissioned by the Swedish Energy Agency to a number of consultants
- Objective: assess how Article 6 could be operationalized, using real host country context
- Technical, financial and legal aspects of a hypothetical Article
 6 approach in Nigeria
- **No commitment** by Sweden nor the host country to engage in an Article 6 transaction



In this presentation

- Design and objective of the Virtual Pilot
- Country context
- Financial and technical design
- Legal considerations
- Lessons learned



Article 6 Virtual Pilot | Promoting electrification in Nigeria

- Combine Article 6 and sovereign green bonds to promote renewable energy mini-grids at scale in Nigeria
- Design of the Virtual Pilot aims to:
 - Facilitate tapping into capital markets
 - Reduce cost of capital to (over-)achieve NDC
 - Find a balance between host-country interests and attracting interest from investors
- Build on existing domestic targets and capacities, using the international infrastructure



Context | Mini-grids in Nigeria

Large potential for mini-grids: most cost-efficient form of electrification for over 26 million Nigerians (GIZ, 2015)



- NDC: increasing capacity decentralized renewable energy priority measure in energy component
- Sectoral Action Plan: 8 GW off-grid generation by 2030
- Nigeria Mini-grid Regulation (2017)
- World Bank Nigerian Electrification Project



Financial design | Sovereign green bond

Nigeria has issued two sovereign green bonds:

- December 2017: USD 29.7m, proceeds to renewable energy (solar) and afforestation projects
- June 2019: USD 41 million, proceeds to mitigation and adaptation projects. 220% subscription



Financial design | Sovereign green bond

Type A bond

Embedded claim to mitigation outcomes

Lower coupon rate (e.g. 10%)

Sovereign buyers, impact investors, buyers speculating on increasing price of mitigation outcomes

Type B bond

No claim to mitigation outcomes

Higher coupon rate (e.g. 15%)

Traditional investors, and investors looking for climate-friendly investments

10-year maturity

Two pay-out moments (after 5 and 10 years)

Funds set-aside in dedicated account, on-lent as concessional loans



Financial design | Balancing interests

Generate appetite from buyers:

- Enable buyers to lock-in a certain amount of emission reductions
- Ensure quality of emission reductions

While at the same time, protect interest of the host country:

 Ensure ability of the host country to achieve it's NDC targets is not jeopardized



Financial design | Volume of the bond

Volume of financing:

- Host country overachieves unconditional mini-grid target by 15% (354 MW)
- CAPEX of USD 3.11 million per MW in 2020, dropping to USD 2.5 million per MW in 2030
- Total financing needs: ≈ US\$ 1 billion over the 10-year period
- Bond issuance and proceeds to cover at most 45% of total CAPEX: US\$ 423 million



Technical design | Ensuring quality

Additionality:

- Mitigation results beyond unconditional pledge of host country
 - Assumes the NDC target is below BAU
 - No specific sectoral or sub-sectoral target: requires extrapolation
- CDM additionality test

MRV:

- Start with use Article 6.4: internationally recognized standard
- Build capacities to enable moving to Article 6.2



Technical design | Host country flexibility

Nigeria meets its mini-grids implementation target





Technical design | Host country flexibility

Nigeria partially meets its mini-grids implementation target



Legal design | Contracting

Contracting

- Transfer conditions in the terms and conditions of the bond agreement
 - Price
 - Delivery modalities
 - Corresponding adjustment



Lessons learned

ITMO transactions as long-term cooperation

- Capacities for host countries to understand targets, package of mitigation intervention and costs
- The preliminary step in any transaction entails strengthening the NDC document

Transactions need to be designed to mitigate the risk of overselling for the seller, and under-delivery for the buyer

The MOPA should cater for all relevant scenarios



Thank you!

Lieke 't Gilde