

# connecting clean energy businesses with financing



## What is CTI PFAN?

The Private Financing Advisory Network (CTI PFAN) is a multilateral, public-private partnership that nurtures promising, innovative clean energy projects by bridging the gap between investors and clean energy entrepreneurs and businesses.

CTI PFAN brings together private-sector companies with experience in financing climate-friendly businesses to screen business plans and select the most economically viable and environmentally beneficial projects. For those entrepreneurs and businesses selected, CTI PFAN provides guidance on overall project structure and business plans, feasibility studies, and introductions to investors.



In Africa, CTI PFAN's goals are to accelerate technology transfer and diffusion under the UNFCCC, reduce greenhouse gas emissions, promote low-carbon, sustainable economic development, and help facilitate the transition to a low-carbon economy by increasing the financing opportunities for promising clean energy projects. CTI PFAN accomplishes this by building a network of investors, entrepreneurs, technical experts and government representatives with a common goal of increasing the viability of clean and renewable energy.

CTI PFAN is supported in Africa by the Climate Technology Initiative, the US Agency for International Development (USAID), the Renewable Energy and Energy Efficiency Partnership (REEEP) and the International Center for Environmental Technology Transfer (ICETT).

CTI PFAN Africa funding partners:









#### **CTI PFAN Network in Africa**



Starting in early 2009, CTI PFAN is building a regional network to cover the African continent. Project proposals from developers in all African countries may be considered for receiving CTI PFAN services.

Dedicated in-country networks are being established in Mozambique and Uganda. CTI PFAN Africa has a handling capacity of 30 – 40 projects over a 3-year period to the end of 2012 and aims to raise between US\$ 40 – 100 million of investment and financing for clean energy projects in the region in this time frame.

CTI PFAN is actively seeking new network members and projects for the African Development Pipeline. Please send all enquiries and project proposals to the African Regional Coordinator. Project proposals can be submitted at any time in any form; guidelines are available at www.cti-pfan.net.

### **Activities and Track Record**

TI PFAN Africa has achieved one financial closure, raising US\$ 1 million (with an option of increasing the investment to US\$ 5 million) for the commercialization of an innovative bio-mass pelletization technology in South Africa. CTI PFAN is now working with the developer to deploy the technology in projects in Africa and Asia.

CTI PFAN Africa actively promotes South-South and Triangular Technology Transfer and seeks to transfer and adapt appropriate technologies and project models which have been successfully implemented in other regions with support from CTI PFAN.

Transfer projects in Africa currently include the replication in Uganda of a successful solar rural electrification and lighting project from Laos, which incorporates an innovative financing and delivery mechanism and, the transfer from Brazil of solar powered hydroponic and drying systems for the production of high value cash crops in small scale agriculture in rural Mozambique.

As at November 2009 CTI PFAN Africa is reviewing project proposals from developers in Burkino Faso, Congo, Democratic Republic of Congo, Ghana, Mozambique, Nigeria, South Africa, Togo and Uganda for possible inclusion in the development pipeline and receipt of PFAN services.

# CTI PFAN Africa Forum for Clean Energy Financing

The centerpiece of the Forum will be a business plan competition based on a call for proposals for solar, wind, hydropower, geothermal, biomass, bio-fuels, mini-grids, clean transport and energy efficiency projects, as well as for renewable energy equipment and software component manufacturers. Selected projects will receive intensive coaching from CTI PFAN financing professionals and be showcased to specially convened investors. Project Development & Financing Workshops will be held in advance of the Forum for the selected project developers.

The Investor Africa Forum for Clean Energy Financing is scheduled for June 2010 in Johannesburg. Further details at www.cti-pfan.net.

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