

connecting clean energy businesses with financing



What is CTI PFAN?

The Private Financing Advisory Network (CTI PFAN) is a multilateral, public-private partnership that nurtures promising, innovative clean energy projects by bridging the gap between investors and clean energy entrepreneurs and businesses.

CTI PFAN brings together private-sector companies with experience in financing climate-friendly businesses to screen business plans and select the most economically viable and environmentally beneficial projects. For those entrepreneurs and businesses selected, CTI PFAN provides guidance on overall project structure and business plans, feasibility studies, and introductions to investors.



In Africa, CTI PFAN's goals are to accelerate technology transfer and diffusion under the UNFCCC, reduce greenhouse gas emissions, promote low-carbon, sustainable economic development, and help facilitate the transition to a low-carbon economy by increasing the financing opportunities for promising clean energy projects. CTI PFAN accomplishes this by building a network of investors, entrepreneurs, technical experts and government representatives with a common goal of increasing the viability of clean and renewable energy.

CTI PFAN is supported in Africa by the Climate Technology Initiative, the US Agency for International Development (USAID), the Renewable Energy and Energy Efficiency Partnership (REEEP) and the International Center for Environmental Technology Transfer (ICETT).

CTI PFAN Africa funding partners:











CTI PFAN Network in Africa

TI PFAN is building a regional investor's network to cover the African continent. Investors in Clean Technologies, Renewable Energy and Energy Efficiency with an interest in Africa or based on the continent are welcome to join and to benefit from the African Development Pipeline. Dedicated in-country networks are being established in Mozabique, South Africa and Uganda.

Project proposals from developers in all African countries may be considered for receiving CTI PFAN services. CTI PFAN Africa has a

handling capacity of over 50 projects and aims to raise at least US\$ 50 – 110 million of investment for clean energy projects up to the end of 2013.

CTI PFAN is actively seeking new projects for the African Development Pipeline. Please send all enquiries and project proposals to the African Regional Coordinator. A template for project proposals is available at www. cti-pfan.net.

Activities and Track Record

As of September 2010, CTI PFAN is working with approaching 40 projects from around the continent (including Cameroon, Ghana, Kenya, Madagascar, Mozambique, Nigeria, South Africa, Sudan, Tanzania, Togo, Uganda), representing over USD 350 million of total aggregate investment, which are earmarked for induction into the Development Pipeline.

CTI PFAN Africa has achieved one financial closure, raising US\$ 1 million (with an option of increasing the investment to US\$ 5 million) for the commercialization of an innovative bio-mass pelletization technology in South Africa. CTI PFAN is now working with the developer to deploy the technology in projects in Africa and Asia. CTI PFAN Africa actively promotes South-South and Triangular Technology Transfer and seeks to transfer and adapt appropriate technologies and project models which have been successfully implemented in other regions with support from CTI PFAN.

Transfer projects currently include the replication in Uganda of a successful solar rural electrification and lighting project from Laos, which incorporates an innovative financing and delivery mechanism and, the transfer from Brazil of solar powered hydroponic and drying systems for the production of high value cash crops in small scale agriculture in rural Mozambique.

CTI PFAN Africa Forum for Clean Energy Financing (AFRICEF)

The first CTI PFAN Africa Forum for Clean Energy Financing will be held in Johannesburg on 15th September 2010 and will present 10 renewable energy projects from around the continent to specially convened investors. These projects represent over USD 101 million of total aggregate investment and an annual GHG reduction potential of ca. 600.000 tonnes of CO_2 e. The projects were selected from over 65 project proposals submitted through a call for proposals in 2010 and all have undergone intensive 1-on-1 coaching with CTI PFAN professional consultants on the development of their business plan and investment pitch.

AFRICEF is being co-organised with Rural Electrification Agency of Uganda, Private Sector Foundation of Uganda, South African National Energy Research Institute and the Energy Fund of Mozambique.

Further details and registration for AFRICEF at http://www.cti-pfan.net/africaforum.

CTI PFAN Contacts in Africa

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