## **Mobilizing Private** Sector Finance for RE















Ministerio del Ambiente

CONSERVATION

INTERNATIONAL

## innovative partnerships + models

Eduardo Durand - Climate Change Lead, Government of Peru

Jorge Mario Rodriguez - Director General, FONAFIFO, Govt of Costa Rica

*Mike Korchinsky* - CEO, Wildlife Works

Dr. Armin Sandhoevel, CEO, Allianz Climate Solutions GmbH

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## 16 percent

Burning and clearing tropical forests accounts for ~16% of global GHG emissions – more than all the world's cars, trucks, ships, planes and trains combined.

The poor are most impacted by climate change.

## Investing in nature is a cost effective + immediate solution

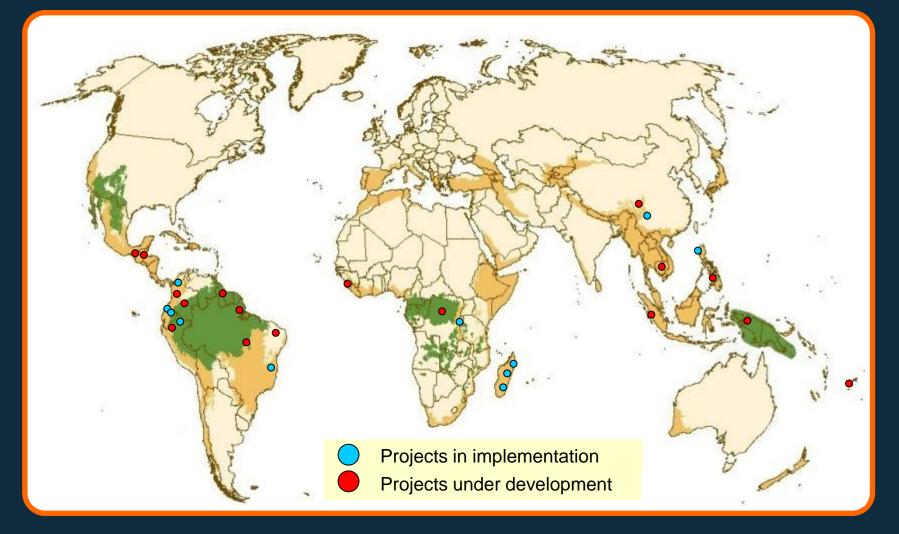
#### Abatement potential by sector and region – V2. Investment required GtCO<sub>2</sub>e per year; 2030 Euros billion per year to 2030

By sector				
Power	9.7			
Petroleum and gas	0.8			
Cement	1.0			
Iron and steel	2.4			
Chemicals	1.9			
Other Industry	1.6			
Transport	2.6			
Buildings	3.0			
Waste	1.6			
Forestry	7.8			
Agriculture	4.6			
Global Air & Sea Transport	0.4			
Total 38				

By sector 182 Power Petroleum and gas 16 12 Cement 65 Iron and steel Chemicals 34 Other Industry 35 245 Transport Buildings 207 Waste 9 43 Forestry Agriculture 0 Global air and sea transport 17 Total 864

Souce: McKinsey Global GHG Abatement Cost Curve v2.1

# Piloting activities + learning valuable lessons



Deve	elopin	g Tools		
	<b>REDD</b> Finan	cial Tool	PERUBAHAN IK	
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Below are summarized the basic guide		80000 2000		
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### **Unlocking Financing**



#### Althelia Climate Fund

- REDD focused, \$250M target
- Keystone investors BNP-P, EIB, FMO

#### Sustainable Landscapes Partnership

- \$20M Public-Private facility meant to spur REDD investment in Indonesia
- USAID, CI, Walton Family Foundation

#### "Zero Forest Cover Loss by 2030" – European Union

#### "Slow, Halt, and Reverse Forest Loss" – UNFCCC

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### "Zero Net Deforestation by 2020" – Consumer Goods Forum

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# Impact to date

### 18 million hectares

Sources: State of the Forest Carbon Markets 2012. Ecosystem Marketplace

### **Huge Gaps Still Remain**

## >80% of the world's forests are public lands..

## ...yet attract only **18%** of current investment

**Sources:** FAO, FRA 2011; Ecosystem Marketplace, *State of the Forest Carbon Markets 2012* 

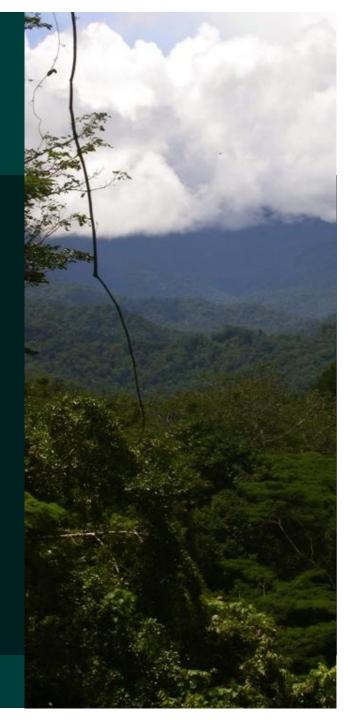


### **Direct Investment**

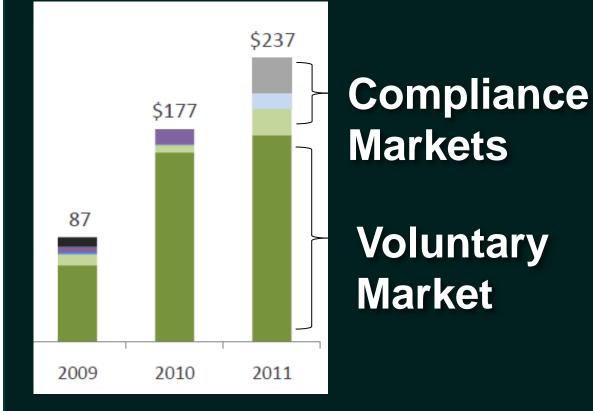
## ~1% forest + land use

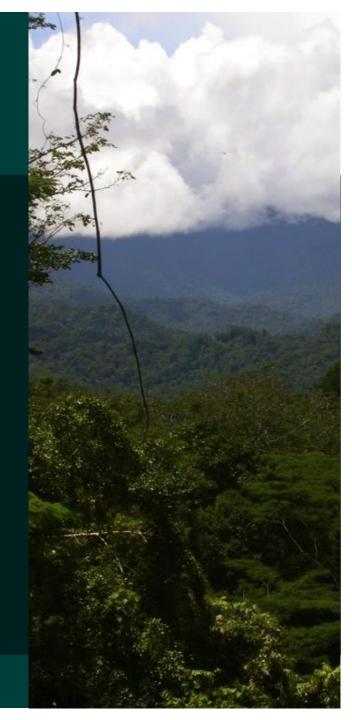
### ~ \$15 Billion Carbon Projects

**Sources:** State of the Carbon Markets 2011, World Bank; State of the Forest Carbon Markets 2012. Ecosystem Marketplace.



### **Drivers of Demand**

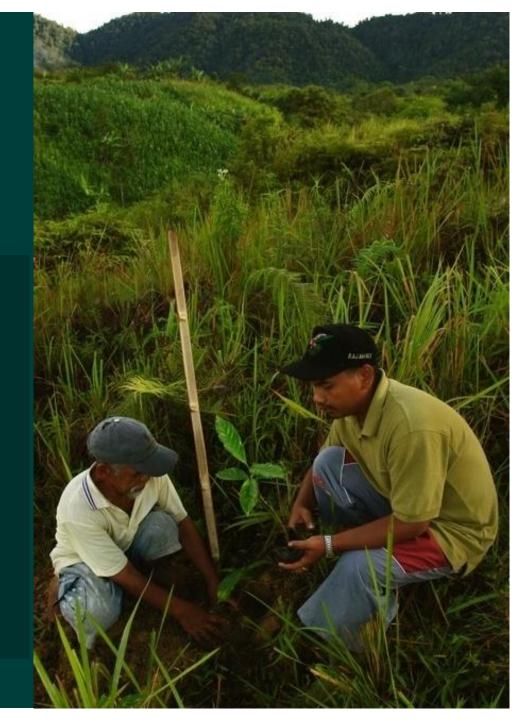




**Source:** State of the Forest Carbon Markets 2012. Ecosystem Marketplace

# Barriers to investment

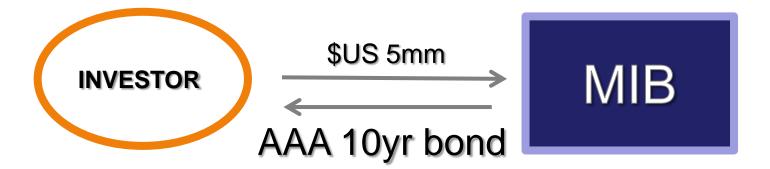
- Lack of clear "exits" for investors (demand)
- Legal uncertainty
- Technical issues
- Lack of "plain vanilla" investment options



- eliminate principal risk
- tap fixed income investors
- use "known" products to structure investment

Partners: AAA multi-lateral investment bank, REDD+ implementers, top-tier commercial bank

#### \$US 5mm example Year 0

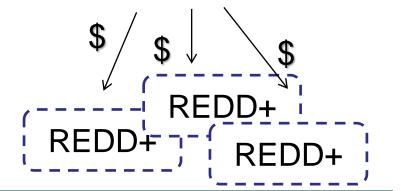


#### \$US 5mm example Year 1

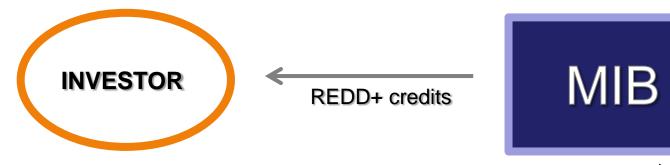


Coupon payments are invested in REDD+ activities

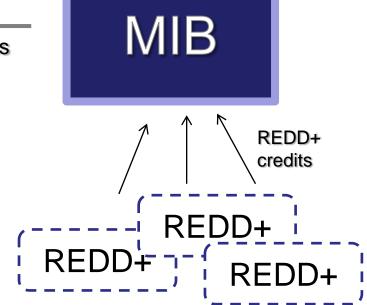




#### \$US 5mm example Year 2-10



Investments produce REDD+ credits or other performance-based "dividend" for investors



#### \$US 5mm example Year 10



Principal is repaid to investors

#### Benefits

- Impact investing with principal guarantee and possibility of upside
- On paper is a plain vanilla zero coupon bond – easy to invest in
- \$100mm issuance results in roughly \$10mm upfront cash to invest in projects
- Using current rates and prices implied yield of bonds is attractive 3-4% p.a.

VER price,US\$	Bond yield, %
1.00	0.51
2.00	1.02
3.00	1.54
4.00	2.05
5.00	2.56
6.00	3.07
7.00	3.59
8.00	4.1
9.00	4.61
10.00	5.12

#### Challenges

- Investors willing to forego coupon payments (opportunity cost)
- Finding a strong pipeline of investments
- Legal complexities

#### Next Steps

- Finalize legal and move to issuance
- Roadshow to investors early 2013