Mobilizing Private Sector Finance for RE















Ministerio del Ambiente

CONSERVATION

INTERNATIONAL

innovative partnerships + models

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16 percent

Burning and clearing tropical forests accounts for ~16% of global GHG emissions – more than all the world's cars, trucks, ships, planes and trains combined.

The poor are most impacted by climate change.

Investing in nature is a cost effective + immediate solution

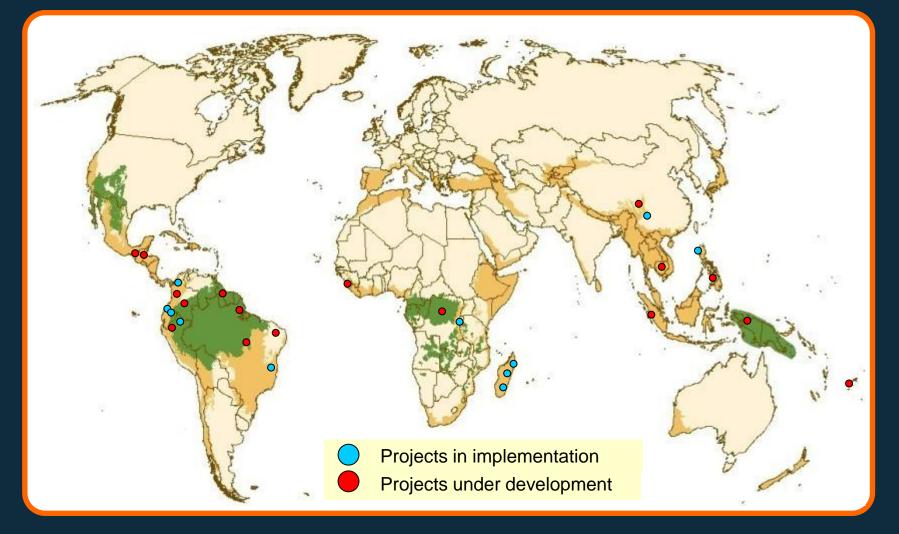
Abatement potential by sector and region – V2. Investment required GtCO₂e per year; 2030 Euros billion per year to 2030

By sector				
Power	9.7			
Petroleum and gas	0.8			
Cement	1.0			
Iron and steel	2.4			
Chemicals	1.9			
Other Industry	1.6			
Transport	2.6			
Buildings	3.0			
Waste	1.6			
Forestry	7.8			
Agriculture	4.6			
Global Air & Sea Transport	0.4			
Total 38				

By sector 182 Power Petroleum and gas 16 12 Cement 65 Iron and steel Chemicals 34 Other Industry 35 245 Transport Buildings 207 Waste 9 43 Forestry Agriculture 0 Global air and sea transport 17 Total 864

Souce: McKinsey Global GHG Abatement Cost Curve v2.1

Piloting activities + learning valuable lessons



Deve	elopin	g Tools		
	REDD Finan	cial Tool	PERUBAHAN IK	
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Protection				A Community Manual
The worksheets' cells of this tool are p parameter values. The protection can b bar).	B Dedtingperiod learning 30	Baseline area (ha) vs. Project area remaining (ha)		
How do you use this t	Project start year 2003 Vedication terring 5		F4	
Below are summarized the basic guide		80000 2000		
The cells' colors and the Text or Value Value Text or Value The Worksheets with their resp Parameters Cost structure Carbon Pools	Boother debound on name (b) (pd) 1000 Propert deferentiation rate (b) (pd) 0 In part #1 0 In part #2 10000 In part #3 0.9020 In part #3 0.9020 In part #3 0.9020 In part #4 0.9020 In part #5 0.5020 In part #5 0.5020 In part #5 0.5020 In part #5 0.5020 Proper workhol 5.645,670 Annual conductional 100.505 Proper workhol 5.645,670 Annual conductional 100.205 Proper workhol 5.645,670 Annual conductional 100.205 Proper workhol 5.645,670 Annual conductional 100.205 Proper Waher (LDD) docoursed at 100: 4000000000000000000000000000000000000	Control of the second sec		Image: second secon

Unlocking Financing



Althelia Climate Fund

- REDD focused, \$250M target
- Keystone investors BNP-P, EIB, FMO

Sustainable Landscapes Partnership

- \$20M Public-Private facility meant to spur REDD investment in Indonesia
- USAID, CI, Walton Family Foundation

"Zero Forest Cover Loss by 2030" – European Union

"Slow, Halt, and Reverse Forest Loss" – UNFCCC

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"Zero Net Deforestation by 2020" – Consumer Goods Forum

S.F.F. Part

Impact to date

18 million hectares

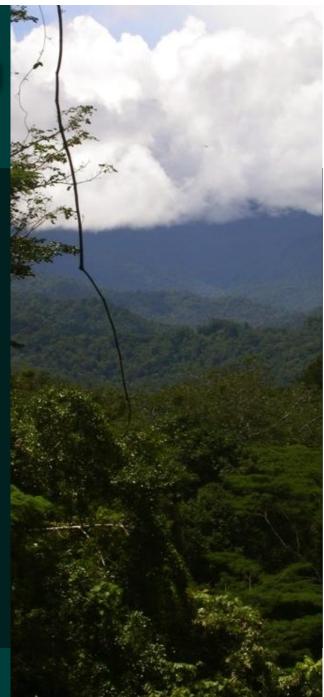
Sources: State of the Forest Carbon Markets 2012. Ecosystem Marketplace

Huge Gaps Still Remain

>80% of the world's forests are public lands..

...yet attract only **18%** of current investment

Sources: FAO, FRA 2011; Ecosystem Marketplace, *State of the Forest Carbon Markets 2012*

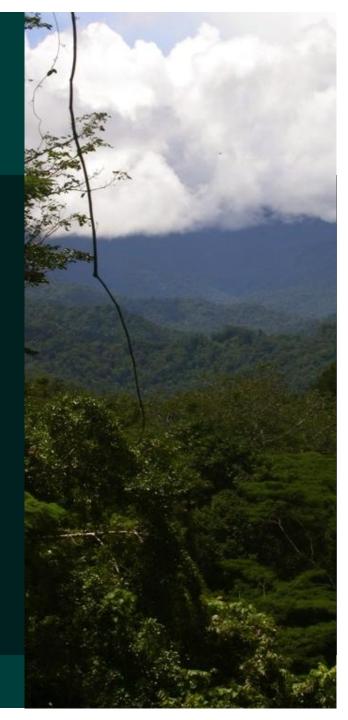


Direct Investment

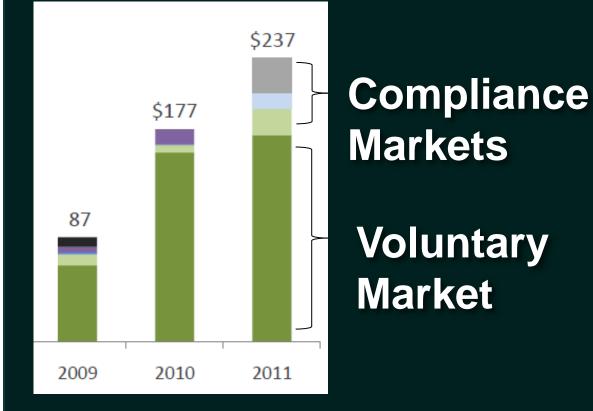
~1% forest + land use

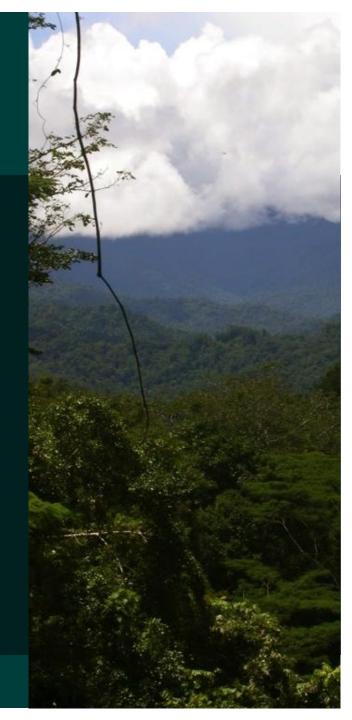
~ \$15 Billion Carbon Projects

Sources: State of the Carbon Markets 2011, World Bank; State of the Forest Carbon Markets 2012. Ecosystem Marketplace.



Drivers of Demand

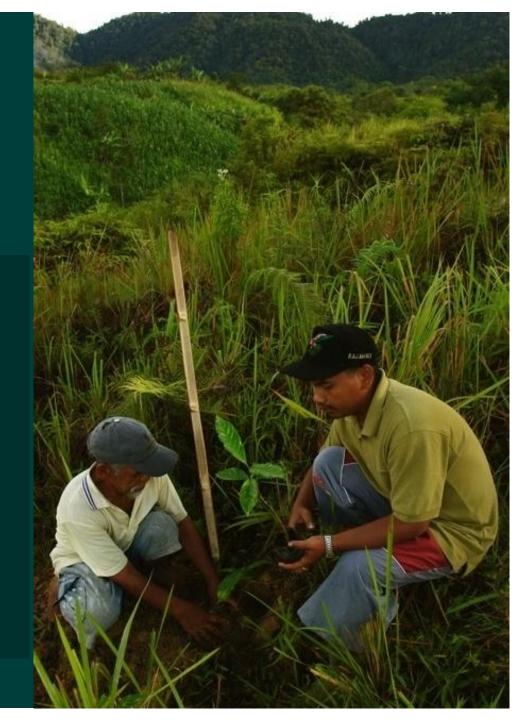




Source: State of the Forest Carbon Markets 2012. Ecosystem Marketplace

Barriers to investment

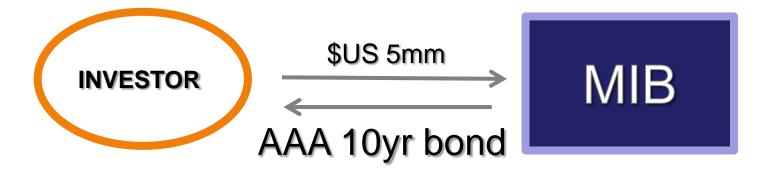
- Lack of clear "exits" for investors (demand)
- Legal uncertainty
- Technical issues
- Lack of "plain vanilla" investment options



- eliminate principal risk
- tap fixed income investors
- use "known" products to structure investment

Partners: AAA multi-lateral investment bank, REDD+ implementers, top-tier commercial bank

\$US 5mm example Year 0

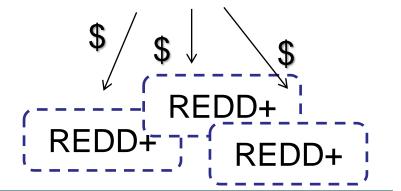


\$US 5mm example Year 1

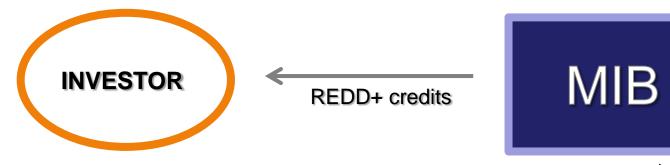


Coupon payments are invested in REDD+ activities

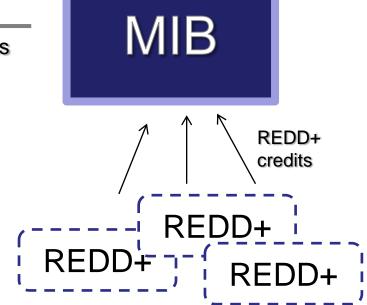




\$US 5mm example Year 2-10



Investments produce REDD+ credits or other performance-based "dividend" for investors



\$US 5mm example Year 10



Principal is repaid to investors

Benefits

- Impact investing with principal guarantee and possibility of upside
- On paper is a plain vanilla zero coupon bond – easy to invest in
- \$100mm issuance results in roughly \$10mm upfront cash to invest in projects
- Using current rates and prices implied yield of bonds is attractive 3-4% p.a.

VER price,US\$	Bond yield, %
1.00	0.51
2.00	1.02
3.00	1.54
4.00	2.05
5.00	2.56
6.00	3.07
7.00	3.59
8.00	4.1
9.00	4.61
10.00	5.12

Challenges

- Investors willing to forego coupon payments (opportunity cost)
- Finding a strong pipeline of investments
- Legal complexities

Next Steps

- Finalize legal and move to issuance
- Roadshow to investors early 2013