



Science For A Better Life



# Climate protection through intelligent building

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# Bayer: Science For A Better Life



# Spotlight on Bayer MaterialScience



|   |                         |
|---|-------------------------|
| <b>Employees*</b>                       | <b>15,400</b>           |
| <b>Sales** (2007)</b>                   | <b>€10,435 million</b>  |
| <b>EBIT** (2007)</b>                    | <b>€1,042 million</b>   |
| <b>R&amp;D investments (2007)</b>       | <b>€209 million ***</b> |
| <b>New products in the past 5 years</b> | <b>&gt; 20 %</b>        |

\* Converted to equivalent of full-time staff, as at December 31, 2007

\*\* Continuing operations

\*\*\* Including R&D projects with customers

# Bayer MaterialScience

High-tech materials and innovative system solutions



## Basic Chemicals



## Coatings, Adhesives, Specialties



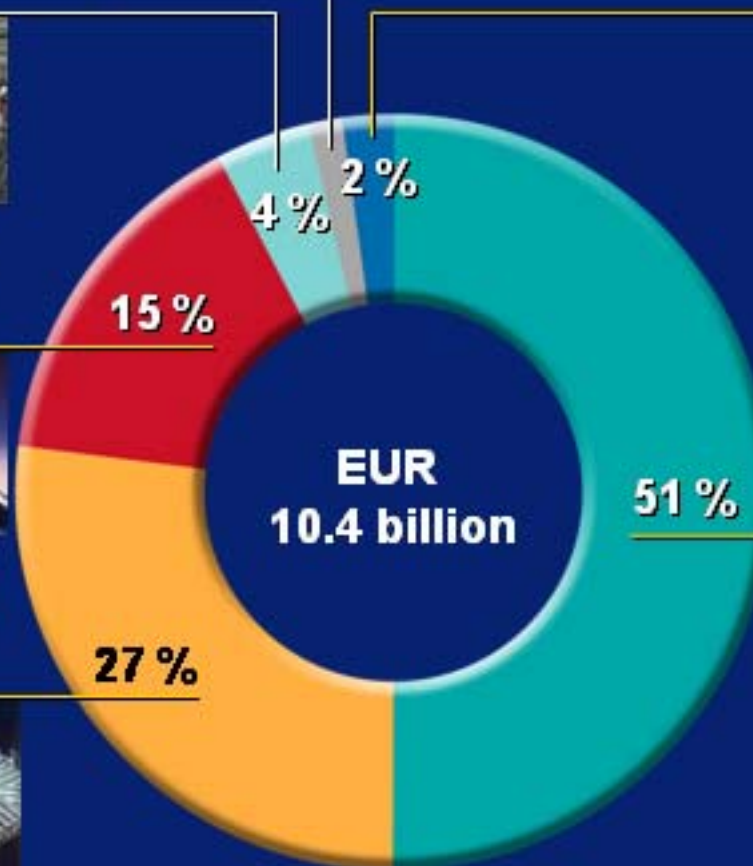
(e.g. floor coatings)

## Polycarbonates



(e.g. multi-wall sheets)

Others 1 %



## Thermoplastic Polyurethanes



(e.g. photovoltaic elements)

## Polyurethanes



(e.g. insulation)

# Bayer MaterialScience

2007 sales\* by customer sector



Chemical industry

8 %

Automotive

18 %



Industries < 5 %

14 %

Electrical /  
Electronics

16 %

Other < 2 %

13 %

Furniture / Wood

17 %

Construction

14 %

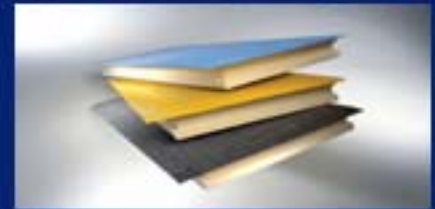
\* Continuing operations

# Bayer MaterialScience

Energy saving – Climate protection – Construction industry



- Employment of energy saving / CO<sub>2</sub>-reduced production techniques to manufacture our raw materials
- Supplier of effective materials to enable reduced energy consumption in the construction area
- Bayer is part of the value chain the construction industry (occupant, operator, investor for a property)
- Focus of our activities in the construction area: Industry and production buildings, office buildings



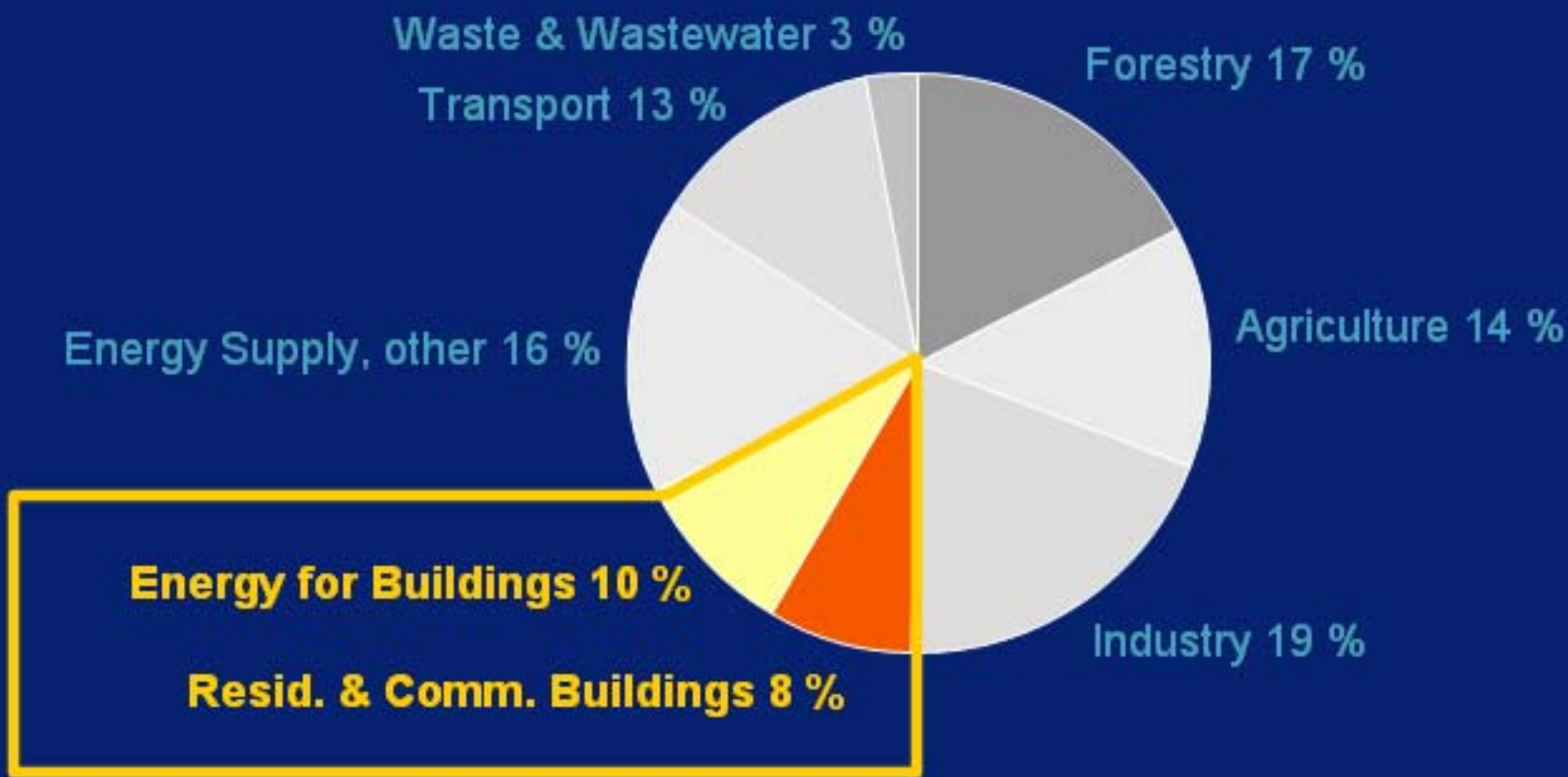
**Bayer focus = not domestic buildings / “Commercial Building”**

# Potential for cutting CO<sub>2</sub> emissions

## Energy efficiency of buildings



Global greenhouse gas emissions in 2004 – a total of 49 metric gigatons



Source: IPCC, WG III contribution to 4th Assessment Report 2007  
Basis Olivier et al., 2005, 2006

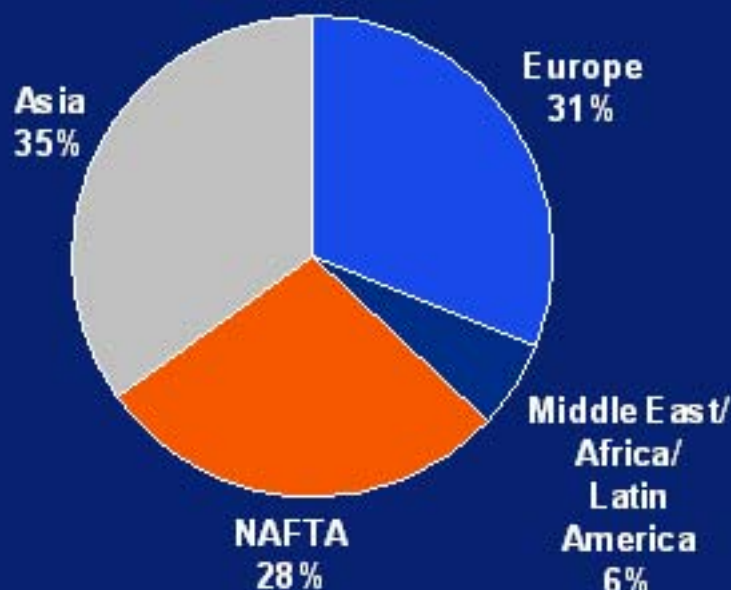
# New building by region

Commercial + industrial + office buildings



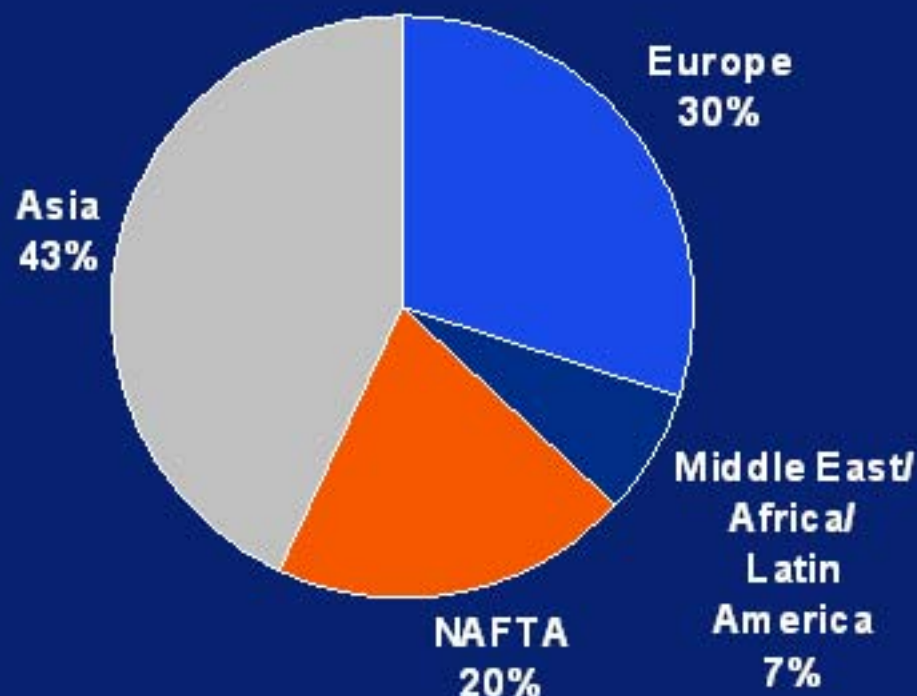
**2006**

Total: Approx. €500 billion



**2015 (forecast)**

Total: Approx. €800 billion



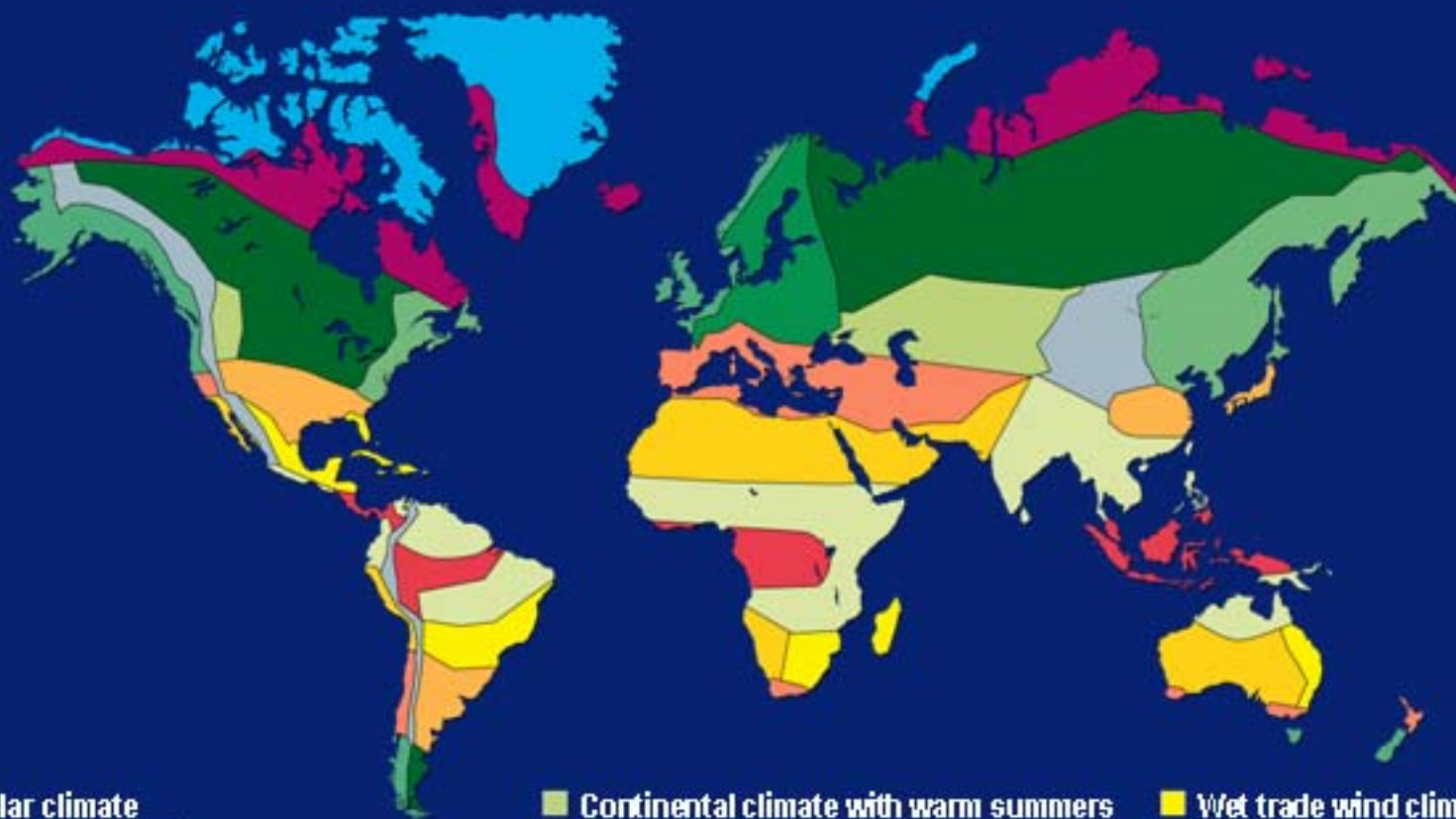
Sources:

Global Insight – Global Construction Outlook, BMS SPC-CI estimates



# The Earth's climatic zones\*

Global approach – A challenge



- Polar climate
- Subpolar climate
- Western maritime climate
- Transitional climate
- Cool continental climate

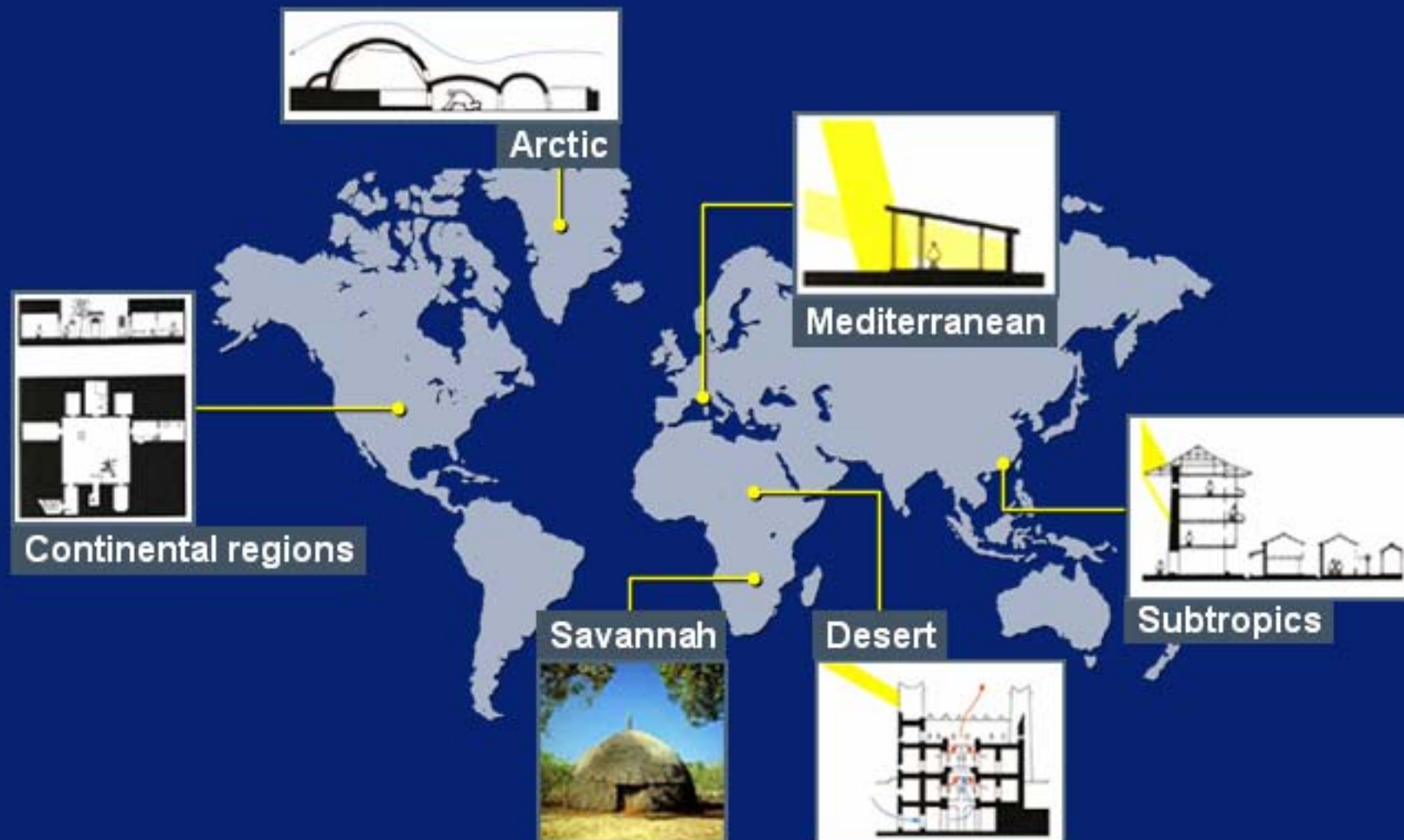
- Continental climate with warm summers
- Eastern climate
- Western winter rain climate
- Eastern sub-tropical climate
- Dry trade-wind climate

- Wet trade wind climate
- Tropical alternating climate
- Equatorial climate
- High mountain climates

\* Taken from E. Neef (simplified)

# Climate-friendly building

In keeping with the location



# EcoCommercial Building India

Location Greater Noida

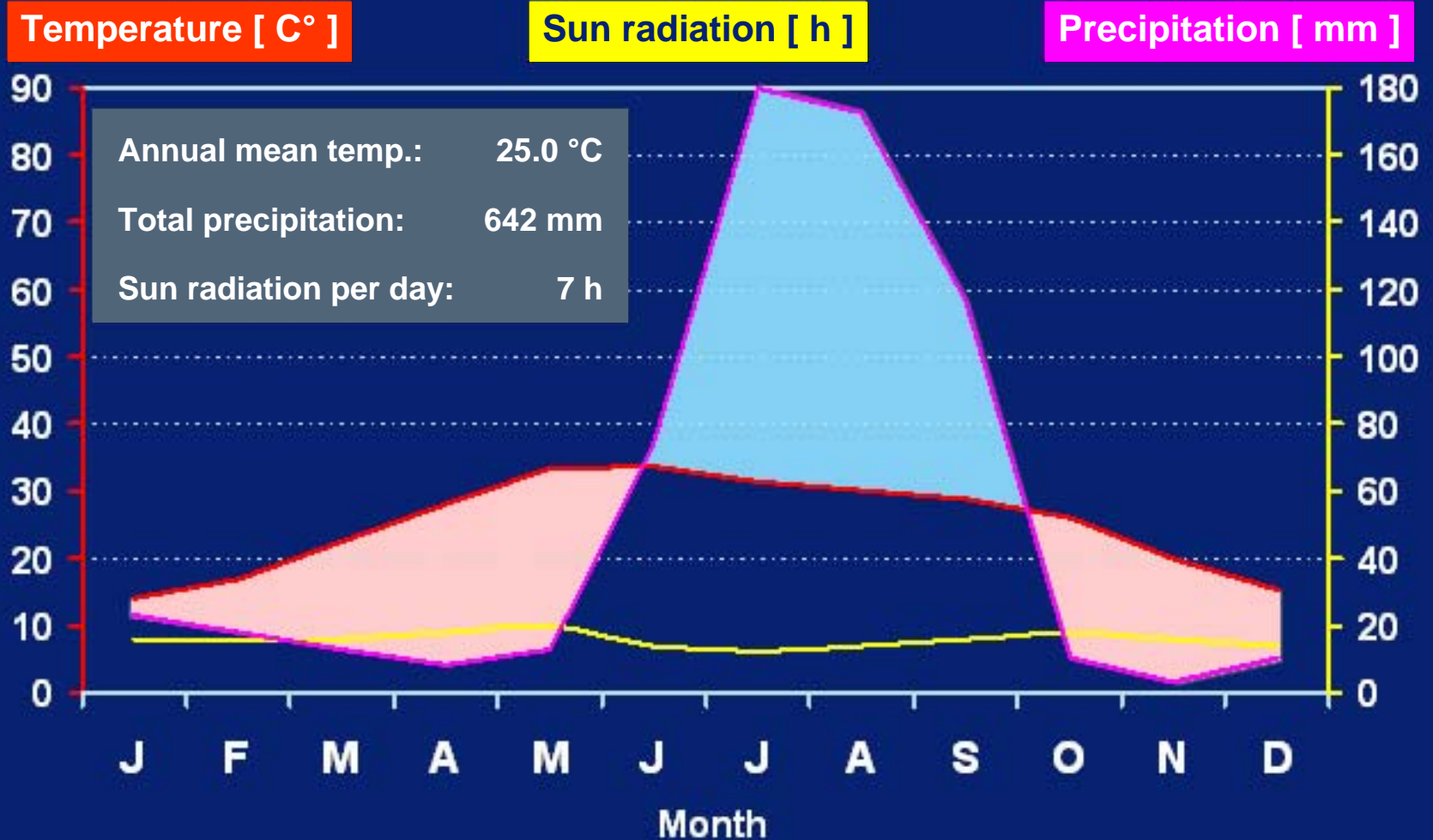


**Monsoon season**

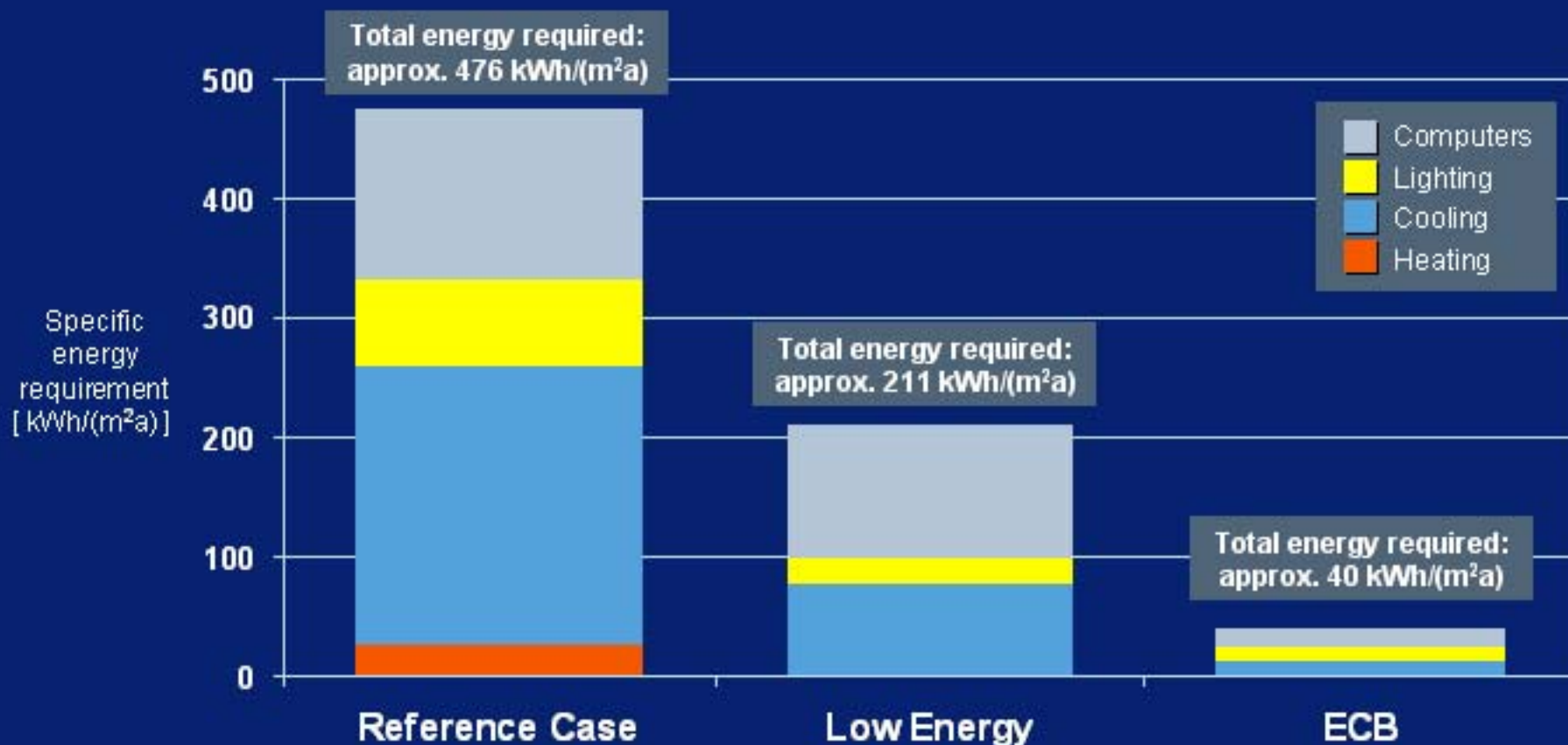


**Summertime**

# Local climate in New Delhi, India



# Energy Consumption in the Simulated Building



Source: BUILDINGS AND CLIMATE CHANGE  
Status, Challenges and Opportunities  
United Nations Environment Programme, 2007

# EcoCommercial Building in India

## Project profile



### Project goal

Zero-emission office building

### Location

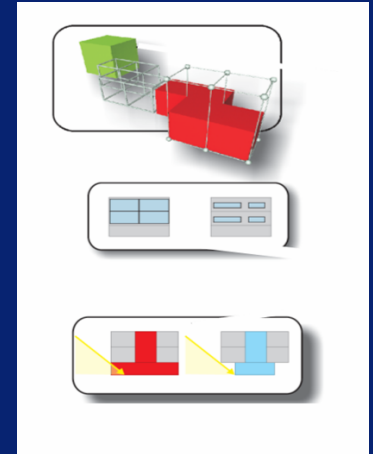
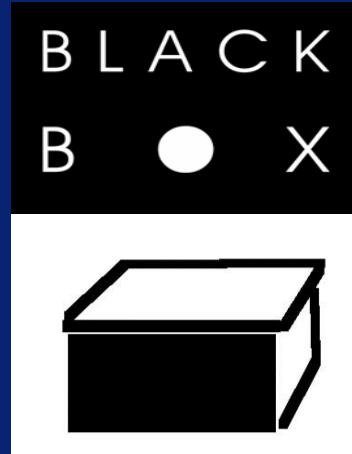
Greater Noida, India

### Planned use

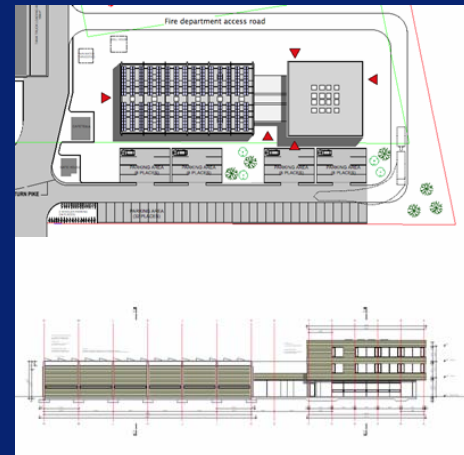
- BMS Innovation Center with
- 50 office workplaces
- Canteen (capacity 25), kitchen
- 3 conference rooms, adjustable
- Room for product presentations
- Exhibition hall

### Modular building concept

- Climate-optimized for local conditions
- Passive and active measures for saving, supplying and storing energy



Dynamic building simulation – design



Project result – zero-emission office building incl. exhibition hall

# EcoCommercial Building in India

Construction site



# EcoCommercial Building in India

A look into the future





# EcoCommercial Building in India

## Summary – Unique features



- **Dynamic building simulation** with a view to optimizing the building envelope
- Energy supply with no emission of climate-damaging gases, **100 % regenerative**
- **Daylight-optimized** facade transparency (approx. 20–50 %)
- **Passive cooling concept** using the thermal inertia of the building's mass
- **Uninterrupted service** through decentralized buffer battery
- **24-hour off-grid operation**, independent of the mains supply

# Bayer MaterialScience offers ...



- ... innovative materials and solutions
- ... integration into an overall concept for climate-friendly building
- ... solution for a global approach

# ECB Projects

Today and tomorrow



# Bayer MaterialScience & Partner



Bayer MaterialScience

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Bayer MaterialScience

# Forward-Looking Statements



This presentation contains forward-looking statements based on current assumptions and forecasts made by Bayer Group management. Various known and unknown risks, uncertainties and other factors could lead to material differences between the actual future results, financial situation, development or performance of the company and the estimates given here. These factors include those discussed in our public reports filed with the Frankfurt Stock Exchange and with the U.S. Securities and Exchange Commission (including our Form 20-F). The company assumes no liability whatsoever to update these forward-looking statements or to conform them to future events or developments.