

Bringing Capital to Clean Energy

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ReEx Capital Asia Pte Ltd
(Formerly The Renewable Energy Exchange)

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RE & EE Project Sponsors

- There are a large number of enthusiastic project sponsors
- These sponsors are typically small companies with limited experience and resources
- They need help in preparing and presenting their business plans to investors
- They don't know the finance markets

Investors

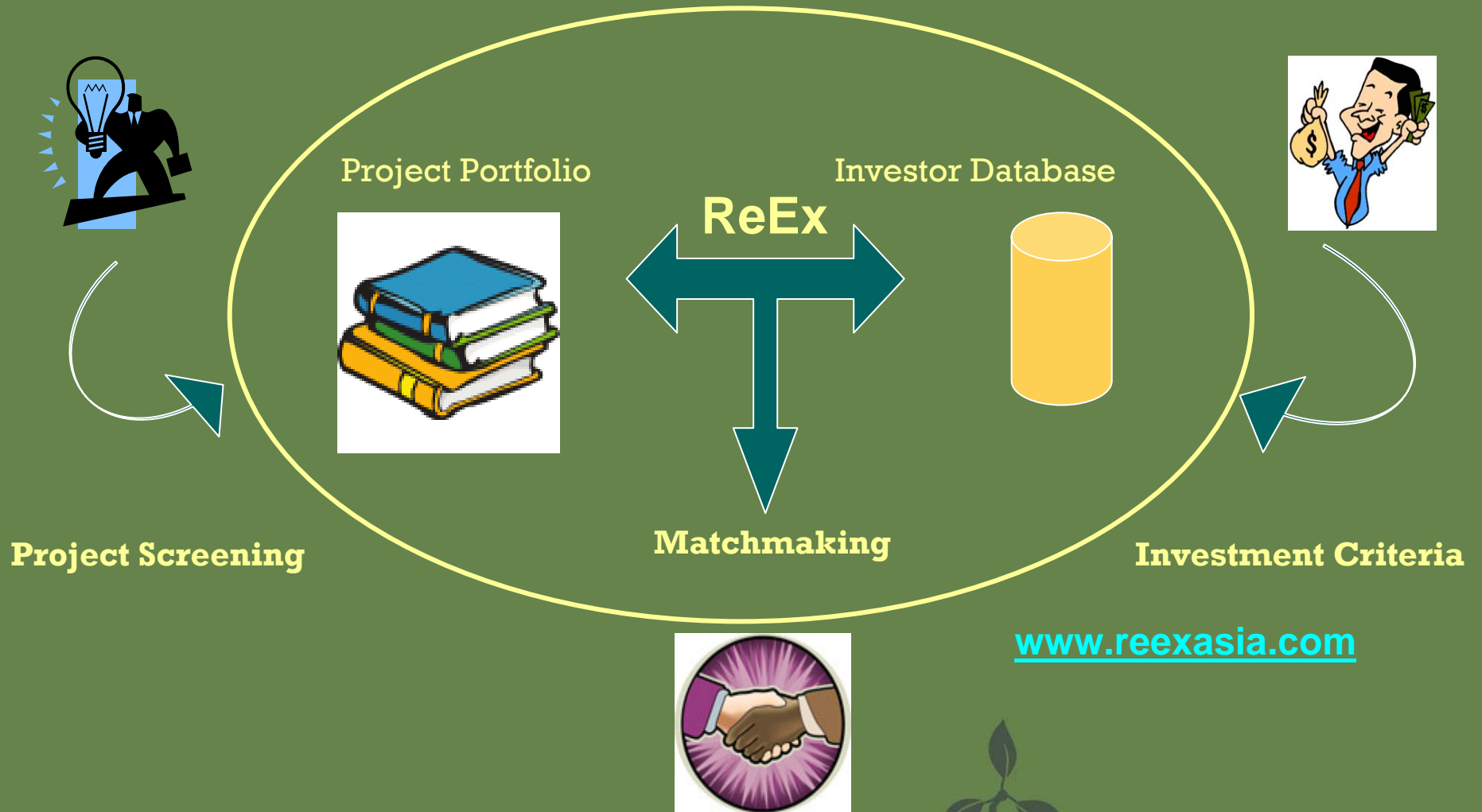
Many investors are new to the RE and EE market

- They have only small teams to source projects
- They bring considerable experience to the market
- They need good quality projects but aren't familiar with the wider regional market

ReEx Capital Asia

- An entity that searches out projects that are ready, or can be made ready, for early investment
- Prepares, with sponsors, acceptable quality documents
- Has identified a range of investors, understands their interests and requirements
- Brings the appropriate sponsors and investors together and facilitates negotiations
- Financing generates a success fee

Process Flow



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Achievements

- A pipeline of over 30 projects with an investment value of some US\$400m
- Constant flow of new opportunities
- Agreements with more than 20 investors, international and national banks, private equity, bilateral, private individuals
- Some 6 projects under detailed final review
- US\$25 convertible debt facility finalised for Philippine based ESCO

Summary

- Concrete facility to accelerate investment into the S E Asian RE and EE
- Low cost operation to test viability
- Hands on engagement with sponsors and investors
- Encouraging new sources of projects and a growing number of investors
- Strong linkages with Singapore and their regional RE and EE interests

Thank You

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