



Special Unit for South-South Cooperation

South-South  
Global Assets  
and Technology  
Exchange

**SS-GATE**

South-South  
Gateway to  
Sustainable  
Prosperity



SS-GATE is a transaction and services platform that helps developing countries acquire capital, technology and other resources for development.

— **YIPING ZHOU**

*Director*

Special Unit for South-South Cooperation  
United Nations Development Programme

## TYPICAL DEVELOPMENT CHALLENGES FACING SOUTHERN COUNTRIES

In order to achieve key development goals—including the Millennium Development Goals (MDGs) by 2015—developing or “Southern” countries must tackle a myriad of complex issues, some of which include poverty reduction, clean energy and environment, and reliable health services.

However, southern countries face a number of constraints that hamper their ability to meet these goals. They include, but are not limited to

- Limited access to technology
- Limited access to funding
- Limited access to markets
- Limited access to international networks

Too often, these obstacles stifle the growth and revenue potential of many small and medium enterprises (SMEs) which are key vehicles for economic and social development.

## SS-GATE: SUSTAINABLE SOUTH-SOUTH SOLUTION FOR INCLUSIVE PROSPERITY

To address these challenges, UNDP’s Special Unit for South-South Cooperation (SU/SSC) launched the South-South Global Assets and Technology Exchange (SS-GATE) in 2007.

SS-GATE is a transaction and services platform that facilitates exchanges of technology, assets, services and financial resources for inclusive growth of developing countries. It is a global system that encourages private sector, public sector and civil society groups to engage in market-driven exchange of goods and services. The SS-GATE system also provides services in the form of market research, legal, technical and consulting services, and financing.

## South-South Global Assets and Technology Exchange





## AN INNOVATIVE MODEL

*What makes SS-GATE unique?*

### Transactional

While most donor-supported initiatives focus on information provision, SS-GATE facilitates actual transactions through a market mechanism, offering both online and off-line end-to-end supporting services.

### Sustainable

SS-GATE is designed to be self-sustaining, with a modest fee structure levied on successful transactions.

### Market-driven

SS-GATE allows fair competition in a market-driven environment.

### Online and Offline Platforms

Transactions and services are supported both online via the SS-GATE website and in physical spaces via the Country Centers located in several countries around the world.

### A South-South Approach

Developing countries have access to appropriate and affordable technologies and practices.

## HOW IT WORKS

SUPPORT THROUGHOUT THE EXCHANGE PROCESS

### 1 SUBMIT

- Screen businesses
- Seek funds
- Post projects

### 2 REVIEW

- Review projects
- Screen applicants
- Post to exchange

### 3 TRANSACTION

- Make a match
- Facilitate negotiations
- Provide technical & legal services
- Secure funding
- Finalize contracts





## A MULTI-TRACK STRATEGY

*SS-GATE operates along the following parallel tracks.*

### **TRACK ONE: Small and Medium Enterprise Technology and Assets Exchange**

A platform for exchanges of assets, equity, technology, and financial resources for SMEs in developing countries, which includes tools for project bidding, partner matching, financing options, and acquiring project development services.

### **TRACK TWO: Underfunded Development Investment Exchange**

A Southern Development Stock Exchange Platform for contribution and partnership opportunities for under-funded development projects.

### **TRACK THREE: Creative Economy Projects Exchange**

An exchange platform for creative projects in the South, including Arts, Music, Crafts, etc.

### **TRACK FOUR: Energy and Environmental Projects Exchange**

An exchange platform for technology transfer in energy and environment related fields, with particular focus on Clean Development Mechanism (CDM) in developing countries.

### **TRACK FIVE: Global Health**

An exchange platform that provides opportunities for information and knowledge sharing and technology exchange in the arena of global health.

### **FUTURE TRACKS**

Exploration into areas of infrastructure, education, and related social services.



THE SS-GATE SYSTEM HAS  
FACILITIES IN  
MANY PARTICIPATING  
COUNTRIES

PROVIDING A VITAL  
HUMAN PRESENCE ON  
THE GROUND IN  
KEY AREAS.

KEY PARTNERSHIPS

Public-private partnerships are a building-block of the SS-GATE system. The SS-GATE initiative is made possible by collaborations with multiple partners including municipalities, country governments and international organizations within and outside the UN system.

CABC	TECHNONET
CICETE	AFRICA
Government of China	TECHNONET ASIA
FAO	UNCDF
ICCI	UNCTAD/ITC
IFAD	UNDAF
IFC	UNIDO
ILO	UNEP
Government of Nigeria	UNESCO
OFID	UNFCCC
OHRLLS	UNICEF
PAHO	UNIFEM
Soros Fund	UNOPS
SUAEE	WFP
	WHO
	World Bank

THE BENEFITS OF PARTICIPATION

*The success of SS-GATE is based on active participation from a variety of stakeholders, including governments, businesses and civil society groups. Participation brings a number of key benefits:*

Global Access

Expanded access to global markets via the SS-GATE online and offline platform.

Reliability

To ensure effectiveness and maintain credibility, participation is regulated through stringent screening procedures, along with support that helps organizations develop their capacity to develop viable proposals.

Value-added Services

One-stop shop for project matching services, financial assistance, legal, technical and consulting services, and market research.

SS-GATE SUPPORTS  
DEVELOPING COUNTRIES  
BY PROVIDING ACCESS TO  
**RELEVANT AND AFFORDABLE  
TECHNOLOGIES AND  
PRACTICES.**



To learn more about  
participating in this  
innovative program,  
please visit  
[www.ss-gate.org](http://www.ss-gate.org)



**304 EAST 45TH STREET, FF1206  
NEW YORK, NY 10017**

**T 212.906.6460**

**F 212.906.6429**

**E [SSC.INFO@UNDP.ORG](mailto:ssc.info@undp.org)**

**<http://www.ss-gate.org>**

**<http://ssc.undp.org>**

## **UNITED NATIONS DEVELOPMENT PROGRAMME**

The United Nations Development Programme (UNDP) is the United Nations' global development network, advocating for change and connecting countries to knowledge, experience and resources to help people build a better life. On the ground in 166 countries, UNDP works with them on their own solutions to global and national development challenges. The UNDP's focus is helping countries build and share solutions in the areas of democratic governance; poverty reduction; crisis prevention and recovery; energy and environment; and HIV/AIDS. For more information, please visit: <http://www.undp.org>

## **SPECIAL UNIT FOR SOUTH-SOUTH COOPERATION**

The Special Unit for South-South Cooperation (SU/SSC), part of the United Nations Development Programme, coordinates the promotion of South-South cooperation within the United Nations. The preeminent focus of the unit is encouraging policy frameworks for developing countries to work together to achieve international development goals. The work of the unit is meant to complement rather than replace traditional North-South cooperation, strengthening the South's individual and collective stance in South-North dialog and negotiations. For more information, please visit: <http://ssc.undp.org>